



## SABRE YACHTS.

NEWS LETTER 30/06/2003

### THOSE INTERESTED IN SABRE YACHTS.

Well things are really starting to move quickly, we have sold our first yacht and have nearly completed a hull/deck package. We also have a demonstration Sabre based at Yaringa boat harbour. The Melbourne Boat Show site is booked, brochures are being printed. We will be able to determine from the boat show what people want in a trailer/sailor. Feedback is so important in the early stages of development.

Early in July I will establish a Sabre Yacht forum for discussion and information swapping between owners. (Thanks Ian and Jenny Brown for the idea and enthusiasm). Hopefully this forum will lead us towards an active Sabre group and maybe the beginning of a Sabre register and a whole lot of sailing fun. The experience of existing owners, their likes and dislikes of the Sabre is an important input. What I hope to do is re establish the Sabre 22 as safe, comfortable and easy to sail trailer/sailor. A true trailer/sailor, capable of being towed by a 6 cyl. car. Along the way we will be visiting many sailing locations through out Australia and hopefully meeting and making new friends. A difficult job, but some one has to do it.

### THE SABRE STORY AFTER QUEENSLAND.

Initially my family was involved with powerboats in particular water skiing. We spent many enjoyable Easter and Christmas breaks camping and skiing on the Murray River near Tocumwal. Each of our children and many of their friends also learnt how to ski during these excursions.

As our children grew older and left home we decided to pursue less strenuous activity and moved from powerboats to sailing. Initially we purchased a Hartley Trailer Sailer followed by a 17' Hood. Living in McCrae in Victoria, on Port Phillip Bay we have daily access to a wonderland of sailing activity. It has been our life long dream to leisurely explore the full extent of inland waters within Australia. The colourful coastal waters of the Whitsunday islands also beckon.

To achieve this dream we searched for a Trailer/Sailer that would be comfortable to holiday in, easy to sail, safe and could also double as a river cruiser. Needless to say we came up empty handed. Luckily I saw in the TRADE A BOAT magazine, Sabre22' and 25' moulds for sale in South Australia. The story from there is quite simple, we liked the product so much that we brought the moulds, (with distribution and resale rights) and re established a factory operation in Yaringa Boat Harbour Westernport Victoria.

### OPTIONS/EXTRAS.

What is the difference? Options come with the package, extras are an additional cost.

We are currently establishing an extensive options list, the idea being that potential clients can select off the shelf a large range of goodies.

So far we have:

The galley can be located forward on the port side or placed forward to starboard along the 1/4 bunk

The port side forward bulkhead can be opened up to provide a more spacious feeling.

Dagger or kick up rudders.

Storm boards in acrylic or fibreglass.

Wood lined trim, or fibreglass trim that looks like wood.

Acrylic or fibreglass front hatch.

Porta POTTI located under v birth or rear starboard slotted under 1/4 birth . Privacy curtain provided.

The location of the loo is a very formidable exercise. Suggestions please.

Extras; Wheel steering with pedestal and grab rail, marlin boarding platform, motorised keel winch either hydraulic (water) or electric, operable from cockpit with manual backup. Quick raise mast system, easy launch retrieval guides, outboard motor, and tandem trailer.

## THE FUTURE, WHERE ARE WE HEADING

Our main objective is to establish the Sabre 22, firmly in the Australian market place.

During the initial stages of developing our product and national sales network we will listen to what people need and incorporate these requirements into our ongoing design. With our increasing options list people will be able to select a yacht designed to meet their specific requirements.

We have planned to;

Increase available headroom either by increasing the size of the pop-top or by providing a raised pilothouse. (A extra item)

Design a second alternative deck with a nearly fully enclosed cockpit and pilot house (bloody cold sailing in Melbourne for 6 months of the year)(A extra item).

Design a Sabre 22' motor/sailer. (Probably 12 months away). I envisage a motor sailer capable of cruising the major river systems and lakes.

Redesign the pop-top raise mechanism, as the device seems to be laterally unstable.

Undertake a costing for building the 25' Sabre and then test public demand. I cannot afford to hold in stock a demo version of both the 22' and 25' Sabres. If the 25' is to proceed I will most likely purchase a used 25 footer and update it as a demo version.

Anyhow, that is enough for the moment. The newsletter will be produced monthly and emailed automatically, if you do not want any further copies contact us on [newsletter@sabreyachts.com.au](mailto:newsletter@sabreyachts.com.au).

We should have new brochures and a price list of what is included in our DIY and Cruising packages available by 30/06/2003. These are in a printed form so please provided a mail address if you would like a copy.

## AND AWAY WE GO.

**BOB LOTHIAN**

**DIRECTOR, SABRE YACHTS**

**Email: [Robert@sabreyachts.com.au](mailto:Robert@sabreyachts.com.au)**